

Message Text

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ORIGIN CU-04

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DRAFTED BY CU/AF:ASDALSIMER:GP

APPROVED BY CU/AF:JRWACHOB

COMMERCE:PWOLFSON

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FM SECSTATE WASHDC

TO AMEMBASSY LAGOS

UNCLAS STATE 233102

E.O. 11652: N/A

TAGS: OEXC, NI

SUBJECT: FY-1976 BUSINESS GROUP I

REFERENCE: STATE 212215

1. FOLLOWING TELEGRAM WAS DRAFTED AS RESULT SEPTEMBER 16 MEETING BUT DELAYED IN TRANSMISSION. "IN ABSENCE EMBASSY RESPONSE DALSIMER JULY 1 AND JULY 9 O-I'S, MHI AND COMMERCE HAVE WORKED OUT TENTATIVE PROCEDURES UNDER WHICH THEY ARE PREPARED ACCEPT ONE BUSINESSMEN'S GROUP ON TRIAL BASIS. FOLLOWING OUTLINES AGREED PROVISIONS. CU/AF WOULD APPRECIATE EMBASSY REACTION AND, IF ARRANGEMENT ACCEPTABLE, NOMINATIONS.

2. MHI AND FOREIGN BUYER GROUP WOULD COOPERATE IN PREPARING VISIT. FORMAT WOULD BE ONE WEEK SEMINAR AT IMI, FOLLOWED BY WEEKEND AND THREE WORK DAYS FOR GROUP IN WASHINGTON. TWO WEEK INDIVIDUAL TRAVEL ITINERARIES WOULD THEN TAKE PLACE AND GROUP WOULD SPEND LAST FOUR DAYS IN NEW YORK.

3. EMBASSY SHOULD SUBMIT NOMINATIONS TO CU/AF PER 12 FAM FORMAT AND SIMULTANEOUSLY SHOULD SUBMIT DOC NOMINATIONS, WITH TWO-MONTH LEAD TIME, ACCORDING TO PROCEDURES TOP PROGRAM. THIS LATTER FORMAT SHOULD BE SENT TO THE FOREIGN BUYER PROGRAM, WHICH WILL HANDLE. EMBASSY SHOULD ALSO

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SUBMIT WTDR FOR EACH NOMINEE. PARTICIPANTS' INTEREST SHOULD BE LIMITED TO THREE PER INDIVIDUAL. ONGOING BUSINESS INTERESTS IN U.S. SHOULD BE INCLUDED IN SEPARATE COMMUNICATION. PLEASE SLUG ALL MESSAGES STATE FOR CU/AF AND COMMERCE FOR FOREIGN BUYER GROUP.

4. FYI --- WHEN TICKETS ARE WRITTEN THEY SHOULD BE FOR TRAVEL TO BOSTON WITH RETURN FROM NEW YORK. THIS WILL PERMIT MHI PURCHASE DOMESTIC TICKETS UNDER SPECIAL VUSA DISCOUNT." INGERSOLL

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